Annual Report
2020

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Development Pamoja is a registered Community Based Organisation in Kenya (No. NKU/DSS/CBO/041).
Development Pamoja Ltd. is a registered Charity in Ireland. CHY No 19370.
1 Mission Statement

To relieve poverty by assisting in the establishment of viable community-based co-operative enterprises in Kenya and providing financial, technical and all relevant assistance to such community-based co-operative enterprises.

In our operation our core values are:

- Transparency in both Irish and Kenyan operations and reporting to our donors and regulatory authorities
- Ensuring collaboration with the local community on all projects
- Efficient and innovative use of funds
- To keep salary and administration costs to a minimum.
- To learn from past projects and experiences
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3 CERTIFICATION

Development Pamoja (Kenya) was registered as a Self-Help Group in Kenya in June 2010 and we upgraded our status in 2011 to that of a Community Based Organisation (CBO), allowing us to work in more districts in the Rift Valley province.

Funding for the projects carried out by Development Pamoja CBO is provided by the Irish Registered Company, Development Pamoja Ltd., incorporated in June 2010. (CRO No 487136). Charitable Exemption was granted by the Revenue Commissioners to Development Pamoja Ltd on 27/8/2012 (Charity No: CHY 19370).

Authorisation as an “eligible charity” for the purposes of Section 848A Taxes Consolidation Act 1997 (Donations to Eligible Charities and Other Approved Bodies) was granted to Development Pamoja Ltd on 30/10/2014. This was renewed on 19/11/2019.

Development Pamoja Ltd is registered with the Charities Regulatory Authority in Ireland (Charity No: 20075859).
4 Governance

Development Pamoja CBO is governed and funded by Development Pamoja Ltd. The Project Co-ordinator of Development Pamoja CBO reports to the board of directors of Development Pamoja Ltd.

4.1 Development Pamoja Ltd. (Ireland)

Development Pamoja Ltd. is governed by a board of directors, based in Ireland. The primary role of the board of directors is to ensure the success of Development Pamoja by directing its affairs, ensuring its principles are upheld and ensuring compliance with all legislation and regulation.

The board of directors meets quarterly and members are elected at the AGM. All members of the board serve on a voluntary basis.

4.2 Development Pamoja CBO (Kenya)

There are three program leaders employed by Development Pamoja CBO to run the charity in Kenya; they are James Hennessy, Kipruto Maasai and David Okinja. There are also medical staff employed in the medical centres and a person employed to oversee the security of Development Pamoja’s buildings and assets.

James Hennessy is the Project Co-ordinator of Development Pamoja CBO. His two primary responsibilities are (1) the management and running of all current projects and (2) the identification and planning of future projects. He reports directly to the board of directors of Development Pamoja Ltd.
5 General Updates

2020 has been an unusual year for Development Pamoja, as it has been for everyone due to Covid-19. Some of our programs were disrupted, our education, disability and elderly programs in particular. But we continued to support those in need and in such a difficult time our community programs were more important than ever.

Even though our social events, which are central to our disability and elderly programs, were cancelled, we continued to ensure these vulnerable people were looked after. This aid varied from continued medical assistance to providing more food aid directly to the program members.

Our medical facilities had to cope with a lot of changes and difficult restrictions, however we are very proud of how our staff continued to provide much needed medical services in such a challenging environment.
6 Project Updates

6.1 Medical Centres: Sarambei & Rongai

*Funded by Development Pamoja Ltd and CASA*

We are delighted to now have two medical centres providing medical care to a huge number of people living in our communities. This was our first full year operating the new medical centre in Rongai. Our medical staff have done an excellent job at integrating into the local community there and promoting our services. As a result, the first year has been very successful in providing much needed medical care, especially given the benefit of local access to medical services during a pandemic.

Approximately 30-35 people visit our medical centres each day, accessing a range of services such as;

- General consultancy
- Vaccination programs
- Ante-natal care
- Laboratory services
- Family planning
- Dispensary service for low-cost medication (as close to wholesale cost as possible)
- Physiotherapy
- Occupational therapy
- Ultrasound service

Our medical centres are staffed by a doctor, a laboratory technician, a nurse, a physiotherapist, a cleaner and a watchman. If we cannot provide the required service, we refer our patients to government-run hospitals.

Covid-19 of course has greatly disrupted normal operations at our centres and we have had to implement a number of procedures to protect our staff and our community. We have limited the total amount of people who can be inside our buildings at any time and have invested heavily in procuring gloves, masks, sanitizer and thermometer scanners. Each person visiting the clinic has their oxygen levels measured and anyone whom we feel may have Covid-19 is referred immediately to the public hospital in Nakuru. We also provided masks to the motorbike taxi drivers who transport members of the community to and from our medical centres.

As well as ensuring our staff (and thus our patients) had adequate protective equipment during the pandemic we also donated masks and other equipment to the ministry of health and social services as we were aware that their staff were unable to get their hands on such vital supplies.

Due to Covid-19, the physiotherapy unit was closed at the public hospital in Nakuru for 4 months. As a result, we saw a huge demand for our physiotherapy services. Some people
came from as far away as 50km. We had to increase the number of days which we offer these services (from 2 days a week to 3). In general however, we saw the number of people coming to our centres reduced for the first few months after the outbreak of Covid-19. People were afraid to go out, particularly the elderly. There were fewer illnesses however due to less interactions (much less flu than normal for example). In July footfall picked up again, however we noticed a much higher number of people unable to pay their medical costs. This was because family members in larger towns/centres who would normally send money back to their families were out of work due to Covid. Of course, we still provided the medical care needed but we waived our usual fees. We usually do this for people who we know are genuinely struggling financially, but unfortunately, we have seen this a lot more this year.

Our disability and elderly groups would usually attend regular social events. These events are held at our medical centre in Sarambei so these vulnerable people would usually access medical care at this time. Because these events could no longer go ahead due to Covid-19, we made significant efforts to ensure we still provided the medical services needed for these vulnerable groups. This was done through outreaches and visits to homes (but meeting outside at safe distances).

Our medical outreaches continue to bring much needed medical care to the wider community and it is often through these interactions that we are able to assess additional needs in the area. For example, we provided a water tank this year to one village where we hold an outreach program so that they could have access to clean water before attending our services. This will have a huge benefit, particularly during Covid-19 where hygiene is so important.

**FINANCES**

2020 was another difficult year financially for the medical centres. The income was not enough to cover all of the expenditure, however Development Pamoja are happy to cover the shortfall considering the huge benefit the medical centres bring to the local community. For example, the disability and elderly programs involve providing medical care to members. While the costs of medication are covered by these programs, doctor’s costs are covered by our medical centre (and so income is lower than if we did not provide this service).
The income was lower than normal and expenses higher for a number of reasons. Our rural community has been impacted financially by Covid-19 resulting in inability to pay our modest fees. We also incurred significantly increased costs for protective equipment and footfall in our medical centres was down due to people being afraid of contracting Covid-19.

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<tr>
<th></th>
<th>Income</th>
<th>Expenditure</th>
<th>Deficit</th>
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<tbody>
<tr>
<td></td>
<td>2,833,025 Kshs</td>
<td>2,951,532 Kshs</td>
<td>118,507 Kshs</td>
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<tr>
<td></td>
<td>(€22,847)</td>
<td>(€23,803)</td>
<td>(€956)</td>
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6.2 Demonstration Farm


At the end of 2019 Development Pamoja was chosen to take part in a large project funded by the Irish Embassy in Kenya, in partnership with Teagasc (Agriculture and Food Development Authority in Ireland), KALRO (Kenya Agriculture & Livestock Research Organisation), Greenfield International and overseen by Self Help Africa in Kenya. DairyMis Discussion Group, Co. Cork also help to fund the work undertaken in this project.

The project is entitled Climate Smart Research and Innovation for Livestock Development in Kenya with a focus on Dairying. The aim of this project aligns closely with our own dairy program: to develop and demonstrate new improved systems of forage-based dairy farming which are resilient to climate change.

As part of this project an advisor (called an extension officer) was recruited to work with Development Pamoja to provide services to local farmers. During 2020 we have recruited 123 local farmers from 9 local villages in the Rongai constituency, who receive training and resources to trial various initiatives on their own small farms. They are trained in good farm management practices and are formed into discussion groups (with a smaller number of lead farmers) to share their experiences and work through any difficulties.

Our inclusion in this project has allowed us to improve all of our existing dairy programs as well as expand into new areas like silage production, biodigesting, discussion groups and machinery provision. The improvements include the following;

Zero Grazing Dairy Farm

Four new dairy cows were sourced from KALRO in order to increase the herd size. These were chosen for being adaptable to the local environment and having increased milk yields. Some of our existing herd were crossed with a Friesian bull so we are hopeful that this will produce some good quality calves in 2021. The different cross-breeds will also provide a valuable insight into which breeds are best suited to the different foraging systems being investigated.

Plans were also developed for a new cow barn to house the expanding herd. This new facility will include cubicles for cows, an area for milking, a milk store and a general-purpose store. New slurry storage facilities will also be constructed as part of this
project. Work will begin on the construction in February 2021 and we look forward to reporting on its completion next year.

Growing a good forage crop is vital for a successful zero grazing program. Investigations were carried out into soil conditions throughout our farm with the aim of improving the crops being grown. In February ploughing began and a number of different forage crops were selected and planted (Sorghum, Lucerne, Sweet Potato, Napier grass, Bomas Rhodes).

Hay & Silage

The traditional approach to leaving cows forage for food and water means that the dry season is extremely problematic for dairy farmers, with milk yields almost non-existent. Preserving food for cows is thus vital to ensure stability in milk production.

In 2020, for the first time on our farm, we showcased the benefits of silage and held training sessions to demonstrate to local farms how it can be made. Three new pits were constructed to store the silage and covered with plastic sheeting. Our farm is the first in the area to have produced silage as a source of fodder on a small scale.

We also store hay in our large barn; we sell some locally and also provide our barn for the use of other farmers who need a place to store their own hay.
Biodigester

In 2020 a biodigester was installed. The objective is to generate gas from cattle manure that can be used for cooking. The benefits of biodigesters on dairy farms include improving manure and fertilizer management, improving soil fertility, reducing chemical fertilizer costs, reduced nutrient losses from runoff.

The benefits of biodigesters go beyond the farming project. In the area of Sarambei (as for most rural areas in Kenya) every single household uses wood and charcoal for cooking. Firewood is traditionally collected by women and children and this endless collecting of firewood is tedious and difficult work. Kitchens are typically poorly ventilated outbuildings and burning firewood for cooking in such conditions leads to numerous health problems. A biodigester offers cooking gas on tap. This not only allows less time spent collecting firewood and cooking but also improves health.

We are delighted to be able to showcase the benefits of such systems in our facility and we will aim to make capital available through our table banking program to encourage wider use of biodigesters in the community. We would hope to see at least 3 households adapt this technology in the next few years.

Of course the benefits to the environment are obvious; reducing deforestation (a huge problem in Kenya) and reducing greenhouse gas emissions.
The above activities which were part of the Teagasc project with additional funding from DairyMis Discussion Group took over a lot of the farm work this year, however we did continue with our usual programs as well as starting some new initiatives. Some of the details are as follows;

**Beehives**

Baringo county is known all over Kenya for honey, mainly because of the pollen from the acacia tree. The area where we work is on the border of Nakuru and Baringo county so we decided to investigate if beehives would work in this area. The adviser with the dairy program has experience with beehives so with his input, we purchased 10 beehives and have located them on our farm. If they are successful we would look to train locals who are interested in how to manage and maintain the hives. They are relatively cheap and do not require much work and it would be very beneficial to families to have a source of honey, both for household consumption and for generating income.

**Fruit Trees**

We have learned a lot about what fruit trees work well in our area since we first planted trees a number of years ago. Those originating at a higher altitude did not survive but we had better success with those purchased locally. We have tried different breeds also and are now able to give advice to locals. We also focus on education on how to care for the trees, protecting them from livestock until they are
adequately established. We use the fertilizer generated on our farm to show people how they can use compost and cow dung to fertilise their farms.

Our banana plants are extremely successful and we distribute runners from our plants and give them to members of our community to plant. We have our own nursery of pawpaw seedlings and we distribute these too, as we have found that they mature quickly and produce fruit much faster than avocado or mango trees.

In the future we hope to have enough trees in the locality to be able to start a co-operative where we would sell the produce en masse directly to wholesale buyers. The fruit would then be collected directly eliminating the need and cost of bringing the fruit to a market.

Greenhouses & Open Field Farming

We grow a number of vegetables both in our greenhouses and in our fields. These include maize, beans, manugu, kale, carrot, sunflower and coriander. We would usually use a lot of such crops for our social events (elderly and disabled programs) however when these were cancelled at the start of the year we sold it to locals. We also stored much of the beans and maize crop and these are due to be used in 2021 for distribution to members of the elderly and disabled programs. (Note: a cost is assigned to the crops used in our other programs, so this is seen as both farm income and expenses in our reporting.)

We also have farmland in Rongai. The soil is sandy and because this is a new area it will take time to learn which crops will be suitable considering the land layout and weather conditions. We planted maize and beans this year at great cost (this was because the land had never been planted before). Unfortunately the land was ploughed in the wrong direction and when we had huge rain in March a lot of the crop was washed away. It is not obvious which way the water flows in times of flood but we will bear this in mind for the future. We have also planted mango trees and are hopeful that these will be successful in a few years.
**Water Kiosk**

Our water kiosk provides clean filtered water to our community. It is sourced on our farm from rainwater runoff which is collected in our water tanks (underground and above ground). It is particularly beneficial in Sarambei as any boreholes in the area have been found to be salty (water from the underground streams come from the Menengai crater and drain into Lake Bogoria, a salt lake). As a result, the community place huge value on being able to access our fresh water and there has been huge demand for it. We charge a nominal fee to discourage wastage. Between November and March sees the biggest demand. Unfortunately we had to stop selling water in April this year because the rains were late and we needed to conserve our limited supplies.

**FINANCES**

In 2020 the total income from sales of farm produce amounted to 211,045 Kshs (€1,702). Expenditure is divided into expenses incurred in the Teagasc project and other expenses (which includes the purchase of an additional cow and beehives).

Excluding the capital purchases of the beehives and the cow, the farm income covered 99% of normal farm expenses (excluding Teagasc project).

<table>
<thead>
<tr>
<th>Farm Income</th>
<th>211,045 Kshs</th>
<th>(€1,702)</th>
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<tbody>
<tr>
<td>Farm Expenditure (Development Pamoja)</td>
<td>272,225 Kshs</td>
<td>(€2,195)</td>
</tr>
<tr>
<td>Farm Expenditure (Teagasc)</td>
<td>1,048,775 Kshs</td>
<td>(€8,458)</td>
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</table>
6.3 Disability Program

Funded by Caring and Sharing Association (CASA) Ireland, Fr. Francis McAuliffe (Kiltegan Society), Rachel Irungi & friends.

The disability program is funded by the Caring and Sharing Association in Ireland. Our disability program, like our elderly program is centred around monthly social events where participants are given a hot meal and free medical treatment. We were able to hold 3 events at the start of the year, but due to Covid-19 in March these events had to be cancelled for the rest of the year. In total 225 people attended the socials including carers. The other aspects of our program (medical treatment and physiotherapy) continued, albeit in a more restricted manner due to safety concerns.

As is usual, medical care was given throughout the year. 89 people received care at our socials and 38 people were provided with care outside of our socials, the majority on a regular basis. In addition, we funded 12 people to seek care in local hospitals.

Physiotherapy is a key part of our program and this year 21 participants were provided with weekly physiotherapy, including some transport costs.

At Christmas we provided food hampers in lieu of social events. As well as the food we purchased, David & Shirtliff (represented by Rachel Irungu) donated foodstuff, sanitary products, clothes and mosquito nets. Food aid was also provided throughout the year partly sponsored by Fr. Francis McAuliffe of the Kiltegan Missionary Society. 32 families received food aid, 11 funded by CASA and 21 funded by Fr. Francis McAuliffe.

Some of the other funding we provided include; rent aid, school fees, travel, farm assistance, funeral expenses. We also provided some microfinance loans to our members, which they try to pay back as best they can.

As part of another program, water tanks were provided to a number of families in the disability program. This is covered in the section on water tanks and their costs were covered as part of that program.

Financials

CASA provide annual funding of €10,000 for the disabled program.
6.4 Elderly Program
Funded by Kiltegan Fathers, Kenyan Irish Society and Development Pamoja Ltd.

Our elderly program centres around monthly social events held at our main facility in Sarambei. Here the participants avail of free health care and physiotherapy and are also provided with a hot meal. Our aim is to help the elderly feel more included in society as many lead very isolated lives (many are immobile and live far from their nearest neighbour). While 2020 started well with two social events in January and February, these were unfortunately the only social meetings we were able to organise due to Covid-19.

We continued our 2019 aim to increase the number of home visits to our elderly. While extra safety precautions were necessary the pandemic made this even more worthwhile. We provided physiotherapy in their homes which was challenging but much appreciated in this difficult time.

Throughout 2020, even though our social events were curtailed we still provided free medical care at our medical centre (144 visits by members of our groups). This is a hugely important part of our program which has resulted in the overall health of our elderly members improving significantly. We also partially funded the costs of a hip operation in a local hospital for one of our members.

At Christmas we provided 75 food hampers to the members of our elderly program. Food aid was also given throughout the year to a number of individuals who were struggling financially.

We provided financial assistance to the families of 4 program members who died during the year. These contributions for funeral arrangements are accounted for under the community contributions section.

We know that the elderly are feeling particularly vulnerable and isolated during these difficult times so we look forward to being able to hold our social events again in the future.
FINANCES

The cost of the Elderly Program in 2020 was 158,010 Kshs (€1,274). This was significantly down on previous years due to the lack of monthly social events due to Covid-19.
6.5 EDUCATION PROGRAM
Funded by Davis family and friends, Carole Boylan and Development Pamoja Ltd.

Our education program in 2020 was severally disrupted by Covid-19. Primary and secondary schools closed in March 2020, and did not reopen until January 2021, except for those doing their Kenyan Certificate of Secondary Examinations who returned to school in October. Those five students, will complete their secondary education and sit their exams in April 2021, whereas all other students will return to the second term of the 2020 school year in January 2021.

6.5.1 Davis Education Program
This part of our education program is fully funded by Anne Davis and her family and friends. The school year is the calendar year.

In 2020 we provided full educational support to 14 children, ranging from primary, secondary, a polytechnic institute and university. In a number of cases we also provided financial support to their guardians.

6.5.2 Other Educational Support
We continued to support a number of other individuals’ education throughout 2020.

Brian Kipchirchir completed his final year in Egerton university this year. His education has been funded by a very generous donor.

In 2020 we were pleased to be able to fund the professional development of our laboratory technician, Benson Kumuge who is upgrading his certificates to degree level.

We also continue to support Edwin Omondi’s education. We know Edwin since he was four, when we funded his medical procedures for first degree burns after accidentally falling into an open fire. Carole Boylan (from CASA) has been contributing to Edwin’s education for the past 7 years. He is now in secondary school.

FINANCES

<table>
<thead>
<tr>
<th></th>
<th>Amount</th>
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<tbody>
<tr>
<td>Davis Education Program</td>
<td>198,086 Kshs (€1,597)</td>
</tr>
<tr>
<td>Other Educational Support</td>
<td>237,158 Kshs (€1,913)</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>435,244 Kshs (€3,510)</strong></td>
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6.6 WATER TANKS

Funded by Irish Embassy in Kenya, Development Pamoja Ltd.

In 2020 we were successful in our project proposal to the Irish Embassy in Nairobi. The embassy funds small scale projects that are easy to implement and do not exceed €5,000.

Access to clean water is a constant problem in Kenya and in the areas where we work the only available clean water is collected rainwater. Our farm and medical centres use underground and above ground water tanks and we have provided and installed a number of water tanks in the past.

We were aware of a number of vulnerable people in our community programs who would benefit greatly from access to clean water. We were delighted to organise the installation of eighteen 5,000 litre water tanks. Thirteen tanks went to people living with disabilities, three to members of our elderly program and one to a child living on his own. Another was installed in the village where we do one of our medical outreaches. This allows people to wash their hands before attending the clinic, which is extremely important during the Covid-19 epidemic.

Separately to the Irish Embassy program, we purchased a further eight tanks (four 10,000 litre and four 5,000 litre). Two of these were given to additional vulnerable members of our community. The rest were bought on behalf of members of the Amani women’s table banking group, who are purchasing the tanks through loans from the group.
FINANCES

The cost of the tanks purchased for members of the table banking group is not included here as these will be covered in the Table Banking reporting.

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<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Irish Embassy Program</td>
<td>420,000 Kshs (€3,387)</td>
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<tr>
<td>Additional Tasks Purchased</td>
<td>144,800 Kshs (€1,168)</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>564,800 Kshs (€4,555)</strong></td>
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</table>
6.7 **COMMUNITY FINANCE**
*Funded by Misean Cara, Electric Aid and Development Pamoja Ltd.*

6.7.1 **Microfinance**
We previously ran a microfinancing program but due to numerous problems with repayments we replaced this program with a table banking program.

However, we have realised that there are some circumstances under which we are comfortable giving loans, namely to staff members where we take repayments directly from salary, loans which are asset-backed and loans to trusted individuals well-known by our staff. In 2020 we gave out some asset-backed loans which entailed us purchasing water tanks for individuals and retaining the documentation so that we can take back the tanks if the loans are not repaid.

6.7.2 **Table Banking**
Table Banking is a group funding initiative where members save within a group and borrow from that group. The loans take different forms, with the group deciding whether particular loans attract interest or not. Interest is held by our organisation and is divided among the members of the groups by way of a dividend each year.

Development Pamoja provide an up-front injection of capital to supplement members’ savings (to facilitate sufficient loans at high demand times e.g. start of school year). This means that each group has approximately €3,000 more than their savings to loan out to members. While this money is in use by the groups, it is paid back by the loan repayments. As such, it is not recorded as an expense in the same way as for other programs’ expenses.

We also act as a bank for each group and meetings are held at our medical centre. We were pleased to be able to facilitate the formation of a new group at the end of 2020.

Separate to the amount of money each member can borrow from the group, we also provide asset-backed loans in a similar way to our microfinancing. We purchased a number of water tanks in 2020 for our table banking groups and retain ownership of the tanks until the loans are repaid.
The addition of another group in 2020 meant that we put aside an additional 372,000 Kshs (€3,000) to cover the additional capital for use by this group. As loans are expected to be repaid in full, this should be money which we will retain on our books (whether on loan or not) and so will not be included as a project expense. In the future as groups increase their savings and size we may be able to reduce the amount held per group to fund additional groups.

We report on the exposure of loans, which is the amount of the loan outstanding minus the underlying savings/interest held by Development Pamoja.

There are also some small administration costs associated with starting up new groups and maintaining loan books for each member.

**Microfinance**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Loans advanced in 2020</td>
<td>206,800 Kshs (€1,668)</td>
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<tr>
<td>Total repayments paid in 2020</td>
<td>107,000 Kshs (€863)</td>
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<tr>
<td>Exposure at end of 2020</td>
<td>99,800 Kshs (€805)</td>
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**Table Banking**

<table>
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<tr>
<th>Description</th>
<th>Amount</th>
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<tr>
<td>Exposure at end of 2020</td>
<td>461,180 Kshs (€3,719)</td>
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**Administration Costs**

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<tr>
<th>Description</th>
<th>Amount</th>
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<tr>
<td>Expenses at end of 2020</td>
<td>4,500 Kshs (€36)</td>
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6.8 Other Projects

Funded by Development Pamoja Ltd

The activities we carried out in 2020 that do not fit in any of the above programs are as follows;

Repairs / Maintenance

Our Community Event Area was built in 2017 and is an invaluable resource. It is used to facilitate meetings of our program groups (Elderly, Disability) as well as various community events. The roof is made from grass so it required some repair this year.

We also had to repair the solar power system this year as well as carrying out maintenance of our sewage and water filtration systems.

Community Contributions

Development Pamoja plays a very important role in the communities we serve. To show our continual support to these communities we contribute to various social events in both Sarambei and Rongai. We often give a monetary contribution to these (primarily funerals, with the amount depending on whether the person was involved in or supported our projects) but we also provide our tent and chairs for these events. Outside of our education program we also contribute to specific funding drives for children’s education.

Very few people have health insurance in Kenya, particularly in rural areas, so when someone gets seriously sick they invariably raise money locally to offset any hospital bills. We donate to these causes as the procedures are done outside of our own medical centres.

When the first case of Covid-19 was confirmed in Kenya in March, the government mandated the use of masks and as a result the price of medical masks sky-rocketed. Because we run medical centres, we regularly deal with the Ministry of Health and Ministry of Social Services. Even these organisations experienced a huge shortage of PPE so we donated masks to help protect their healthcare staff. We provided masks to motorbike taxi
drivers who bring clients to our medical centres. We donated equipment for disinfecting the public markets in Rongai and Kampi Ya Moto.

All donations were assessed by our team to ensure support went to the most in need in the community. The breakdown is as follows:

- 26 funerals in Sarambei, Rongai and surrounding villages.
- 3 education funding drives for local children
- Assistance was given to a number of vulnerable members of our community to; plough farm land, insulate a dwelling, help resettle a member of our disability program who was evicted.
- Purchase footballs for local children. Schools were closed due to Covid-19 so many became regular visitors to our offices in Sarambei
- Medical contributions for 7 individuals
- Donation to Sarambei primary school to erect a fence around their school
- Contribution to the celebration of a new baby. This was our immediate neighbour who has supported us since we were founded

**FINANCES**

The total expenditure for all other projects in 2020 was 270,450 Kshs (€2,181) of which 92% was community contributions.
7 Financial Statement

7.1 Expenditure (Kenya)

The total expenditure for 2020 was 9,174,060 Kshs (€73,984). This covers project expenditure (capital expenditure and operating costs) and administration costs. Expenditure on projects is by far the largest cost at 77%.

Note: the salaries of the medical staff are included in the project operating costs of the medical centre (the physiotherapist’s salary is covered by CASA in the disability program and the rest of the medical centre salaries are covered by the income from the medical centre).

7.1.1 Project Expenditure

Total project expenditure for 2020 was 7,018,919 Kshs (€56,604). The farm expenditure is broken down into normal farm expenses covered by Development Pamoja and expenses from the Teagasc project. The breakdown by project is shown below.
It should be noted that both the Farm and Medical Centres are also sources of income. Together the income covered 94% of their costs (not including the expenditure of the Teagasc farming project).

The breakdown of expenditure into capital expenditure (purchase of physical assets retained by Development Pamoja) and operating costs for each project is as follows.

For all projects combined, capital expenditure was 5% versus operating costs at 95%.
7.1.2 Administration & Salary Costs (Kenya)
The total expenditure in Kenya outside of project costs for 2020 was 2,155,141 Kshs (€17,380) which was higher than last year for a number of reasons; admin costs included the purchase of additional security measures for the office/buildings and maintenance to some office equipment. Taxes and immigration costs were also higher due to the costs of renewing the work permit for our project co-ordinator.

There was additional casual labour taken on throughout the year resulting in increased salary costs. These were mostly people in our education program who were available to help us with jobs such as office work, farm work and cleaning up of facilities, as their education was put on hold for a number of months due to Covid-19.

After such a hard year we decided to contribute to two staff celebrations throughout the year, a Christmas party and the celebration of the birth of an employee’s twins.

Note: The salary costs include the 3 permanent Development Pamoja staff and the security guard. The salaries of the medical staff are not included here and are instead part of the medical centre expenditure.

The breakdown is as follows;
7.2 **Expenditure (Ireland)**

Expenses in Ireland are kept to an absolute minimum and all work is done on a voluntary basis – our board members and volunteers do not receive any remuneration. We include the cost of a flight to/from Ireland for our project co-ordinator so that he may report in person to the board of directors. This flight was in December before Covid-19 limited travel.

Total expenses amounted to €1,420 for the 2020 financial year, the breakdown of which is as follows.
### 7.3 Project Income

Income was generated from both our farm and our two medical centres this year, totalling 3,044,070 Kshs (€24,549). The breakdown of project income is as follows:

<table>
<thead>
<tr>
<th>Project</th>
<th>Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medical Centres</td>
<td>2,833,025 Kshs (€22,847)</td>
</tr>
<tr>
<td>Farm</td>
<td>211,045 Kshs (€1,702)</td>
</tr>
</tbody>
</table>
8 **FUNDING**

As can be seen from the graph below we rely heavily on donations so we would like to thank everyone who donated to Development Pamoja during 2020. This is especially true this year as we have been extremely limited in holding fundraising events due to Covid-19.

All general donations to Development Pamoja Ltd in 2020 and earlier years have been spent exclusively on project costs. None of this money was spent on staff salaries or other administrative costs (in Ireland or in Kenya) – these are funded separately, through sales, tax refunds or specific donations.

Note: funding graph above does not include funding from CASA (which was €10,000 in 2020) that specifically funded the majority of the Disability Program, the Teagasc farming project and the Irish Embassy which funded water tanks.

Note: Project-specific funding covers those projects which are funded directly by their sponsors. In 2020 this includes CASA (disability project), Irish Embassy (water tanks) and Teagasc & co. (farming project).
8.1 **PROJECT FUNDING**

The money used to implement / support our projects in 2020 came from various sources. Some funding was for specific projects. The funding for each project in 2020 was as follows:

<table>
<thead>
<tr>
<th>Project</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Medical Centres</td>
<td>Development Pamoja Ltd and Caring and Sharing Association (CASA) Ireland.</td>
</tr>
<tr>
<td>3. Disability Program</td>
<td>Funded by Caring and Sharing Association (CASA) Ireland, Fr. Francis McAuliffe (Kiltegan Society), Rachel Irungi &amp; friends.</td>
</tr>
<tr>
<td>5. Education</td>
<td>Funded by Davis family and friends, Carole Boylan and Development Pamoja Ltd.</td>
</tr>
<tr>
<td>6. Water Tanks</td>
<td>Funded by Irish Embassy Kenya, Development Pamoja Ltd.</td>
</tr>
<tr>
<td>7. Community Finance</td>
<td>Funded by Misean Cara, Electric Aid and Development Pamoja Ltd.</td>
</tr>
<tr>
<td>8. Other Projects</td>
<td>Funded by Development Pamoja Ltd</td>
</tr>
</tbody>
</table>
9 ACKNOWLEDGEMENTS

Development Pamoja Ltd. would like to thank all our sponsors, donors (including those who wish to remain anonymous) and volunteers for their help throughout 2020. We would also like to thank our excellent staff who have worked so hard during the year to deliver the projects.

In no specific order, we would especially like to thank:

- CASA Ireland
- Carmel Ryan and Peggy Saunders (SASCA)
- O’Loughlin family (Michael, James, Anne & Marie-Claire)
- Afri Ireland
- Fr. Francis McAuliffe
- Fr. Victor Dunne
- The Kelly family (Kevin, Pamela & Caitrin)
- The Davis Family
- The Kiltegan Fathers
- Eithne Dunford
- Kenyan Irish Society
- Misean Cara
- Electric Aid
- CRS Refrigeration Ltd
- Mary Geary Childcare
- Irish Embassy Kenya
- DiaryMis Discussion Group
- Seamus Crosse
- Owen Carton
- Tom Ryan
10 CONTACT DETAILS

For more information or to donate please visit our website, Facebook page, Instagram page or contact us by email.

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Instagram: Development Pamoja Ltd.